



SALES & APPLICATION ENGINEER TRAINING PROGRAM

OVERVIEW:

This training program offers extensive study in marketing & salesmanship to include professional etiquette, communication, time management & decision making. Additional areas of emphasis include a tremendous amount of training in the technical application of the product, basic tool design, industrial manufacturing processes and metal working fundamentals.

The best candidates for this position feels a strong sense of business ownership; is “activity” driven and possesses a high level of personal motivation, intuition in problem solving and time management efficiency. Reliably following through on commitments is critical.

The course can be up to 20 months in duration depending on related prior experience. Upon successful completion of this program, graduates will be eligible for sales & performance based bonuses and company vehicle.

****Ability & willingness to relocate within the United States upon completion of program is a condition of hire and continued employment****

EDUCATION, EXPERIENCE:

- 4 year degree preferred or equivalent industry subject matter expertise
- Upon completion of program 50-60% regional travel may be required (some travel will be required throughout the training program)
- Maturity, ambition, communication skills, organizational skills, ability to multi task and think proactively while being able to successfully execute on focused activities and projects
- Understanding of order processing & fulfillment, customer service and manufacturing business processes
- Formal sales and presentation training is a huge plus

NEXT STEPS:

Qualified applicants should respond via email to careers@harveytool.com. Responses to this opportunity must have “**Sales Application Engineer Training Program**” as the email subject heading. Please include a meaningful cover letter and a copy of your updated resume with your inquiry.

Salary: Negotiable-Commensurate with experience and level of expertise

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